Emmy Vickers Enterprises, LLC presents the networking workshop of a lifetime!...

## **Networking Your Way** to SUCCESS! 1 Day Boot Camp

Networking skills for Entrepreneurs & Professionals Early Bird!



**Register NOW!** \$79/pp; \$138/for 2

Like many successful entrepreneurs and professionals today, you probably attend many networking functions during the year. In fact you probably invest a great deal of time and money at these events. But ask yourself this...

■ Do you spend your time in a corner or watching the clock for your chance to leave? Perhaps missing out to the biggest connection you will ever make!

Strategy is the KEY to Networking SUCCESS!

- Does the prospect of walking into a room full of people you don't know make your palms sweat and your mouth go dry?
- Do you ever wonder why you end up with a ton of business cards but rarely get any business from them?
- Do you walk away at the end of an event asking yourself why you spent all this time and money; and all you have to show for it is a lot of solicitation emails and newsletters in your inbox the next two days?

Master an array of networking skills to help YOU build relationships and grow YOUR business. Here is a sample of what you will learn:

- The 3 biggest mistakes professionals make when networking
- Keys to creating powerful, effective 15-30-60 second infomercials
- What your body is saying.
- Techniques to lessen your fear of networking
- What to say when you walk into a room
- Secrets from our Q&A panel (answering your questions)
- The #1 secret to attending networking events effectively
- How to write thank you/follow-up notes
- The importance of follow-up
- And much more...





Learn how to increase your networking skills - straight from the creator of the **Entrepreneur Network Kit and the DPF-6** Step Process<sup>™</sup> for Attending Any Networking Event ...and...her team of networking experts!



Emmy M. Vickers CEO/Corp Trainer 2009 AAEW Legacy Female Entrepreneur of the Year recipient



Jerry Schwartz, **BNI Executive** Director MD/DC, and contributing author

## **EvE** and BNI MD/DC joining forces!

## **WORKSHOP DETAILS**

Date: Thursday October 22, 2009

Time: 8:30 am - 6:00 pmPlace: Hilton Garden Inn 7810 Walker Drive Greenbelt, MD 20770

**Reg. rate** \$109/pp; \$189/per two Cost:

**Online Registration:** 

http://fs11.formsite.com/EMVI/form654023960/index.html

**Questions:** (301) 593-2072

## SPONSORS





www.BNIMaryland.com